

RE: Alexander Company offering 6% commission on commercial properties through year-end.

The Alexander Company has an exciting opportunity for the Madison brokerage community. We are now offering up to 6% commission for new leases at our commercial properties provided signed representation agreements on the buyer's side of the transaction. These properties include Capitol West, the mixed-use development along the 300 block of West Washington, Novation Campus, our 70-acre business park located at Rimrock Road and the Beltline, Northgate Shopping Center at Sherman Avenue, and the Rail Corridor, located at West Washington and Regent Street. This offer is limited to the duration of 2008.

Andrew Schmidt is now handling The Alexander Company's Commercial Leasing and will be the point of contact for all inquires. He can be contacted at 608.268.8116 or ans@alexandercompany.com.

Sincerely,

A handwritten signature in black ink, appearing to read "Joe Alexander", written in a cursive style.

Joe Alexander
Vice President, The Alexander Company